Date: Oct 6, 2003 (Tradewinds)

Tanker organisation Intertanko has hooked up with a division of Connecticut-based Heidmar Inc to integrate the latter?s questionnaire-generating package into the services it offers to members.

Generating such questionnaires is a key component in dealing with charterers and oil terminals in concluding a tanker fixture. The system provided by Heidenreich Innovations Inc through its Q88.com product allows owners and mangers to fill out and distribute oil company and terminal questionnaires online.

Information on a tanker is entered only once and then reused to generate more than 250 different questionnaires.

"This agreement with Intertanko will almost certainly result in (our website) becoming the industry standard," said Fritz Heidenreich, president of Heidenreich Innovations.

According to Svein Ringbakken, deputy managing director of Intertanko, the system "creates opportunities to influence the way tanker information is to be shared accurately and efficiently with an increasing number of players in the future."

The International Association of Independent Tanker Owners has more than 240 members comprising more than 2,160 tankers aggregating 160m dwt.